



# Artisan Developing World Strategy

## QUARTERLY Fact Sheet

As of 31 March 2019

For Institutional Investors Only — Not for Onward Distribution

### Investment Process Highlights

The investment team seeks to capitalize on low-penetration opportunities by investing in companies that compound business value over a market cycle, while implementing a forward-looking construct for managing risk.

### Business Value Compounding

The team seeks to invest in companies with the capital structures and business models to realize their domestic demand potential.

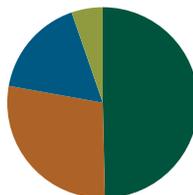
### Foundational Risk Management

The team implements a forward-looking construct for managing risk by emphasizing differentiated correlation and currency profiles.

### Region Allocation (% of total portfolio equities)

Emerging Asia	49.7
Developed Markets	28.2
Latin America	16.9
Europe, Middle East and Africa	5.3
<b>TOTAL</b>	<b>100.0%</b>

Source: Artisan Partners/FactSet. Country classifications for underlying portfolio holdings in the region allocation are defined by the investment team. Cash and cash equivalents represented 6.0% of the total portfolio.



### Portfolio Details

Composite Inception	1 July 2015
Total AUM (Millions)	\$2,228

Source: Artisan Partners/FactSet (MSCI).

### Portfolio Statistics

	Strategy	MSCI EM <sup>1</sup>
Median Market Cap (Billions)	\$21.4	\$6.5
Weighted Avg. Market Cap (Billions)	\$105.8	\$95.5
Number of Securities	39	1,136
Number of Countries	16	24

Source: Artisan Partners/FactSet (MSCI). <sup>1</sup>MSCI Emerging Markets Index.

### Top 10 Holdings (% of total portfolio)

TAL Education Group (China)	5.0
Alibaba Group Holding Ltd (China)	4.9
NVIDIA Corp (United States)	4.7
HDFC Bank Ltd (India)	4.7
Kweichow Moutai Co Ltd (China)	4.6
Visa Inc (United States)	4.5
AIA Group Ltd (Hong Kong)	4.3
MercadoLibre Inc (Argentina)	4.2
Tencent Holdings Ltd (China)	4.2
Sea Ltd (Singapore)	3.4
<b>TOTAL</b>	<b>44.5%</b>

Source: Artisan Partners. Portfolio country classifications are defined by the investment team.

### Investment Results (%)

As of 31 March 2019	Average Annual Total Returns						
	QTD	YTD	1 Yr	3 Yr	5 Yr	10 Yr	Inception
<b>Composite — Gross</b>	<b>23.25</b>	<b>23.25</b>	<b>4.90</b>	<b>15.70</b>	—	—	<b>10.18</b>
<b>Composite — Net</b>	<b>22.95</b>	<b>22.95</b>	<b>3.81</b>	<b>14.51</b>	—	—	<b>9.04</b>
MSCI Emerging Markets Index	9.92	9.92	-7.41	10.68	—	—	4.62

### Annual Returns (%) 12 months ended 31 March

	2015	2016	2017	2018	2019
<b>Composite — Gross</b>	—	—	<b>20.44</b>	<b>22.60</b>	<b>4.90</b>

### Calendar Year Returns (%)

	2016	2017	2018
<b>Composite — Gross</b>	<b>13.08</b>	<b>36.87</b>	<b>-14.53</b>
<b>Composite — Net</b>	<b>11.91</b>	<b>35.48</b>	<b>-15.43</b>
MSCI Emerging Markets Index	11.19	37.28	-14.57

Source: Artisan Partners/MSCI. Returns for periods less than one year are not annualized.

Past performance does not guarantee and is not a reliable indicator of future results. Current performance may be lower or higher than the performance shown. Composite performance has been presented in both gross and net of investment management fees.

**Investment Risks:** Investments will rise and fall with market fluctuations and investor capital is at risk. Investors investing in strategies denominated in non-local currency should be aware of the risk of currency exchange fluctuations that may cause a loss of principal. These risks, among others, are further described on the next page, which should be read in conjunction with this material.

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## Team Leadership

Portfolio Manager	Years of Investment Experience
Lewis S. Kaufman, CFA	20

## Region/Country Allocation (% of total portfolio equities)

REGION	Strategy	MSCI EM <sup>1</sup>
<b>EMERGING ASIA</b>	<b>49.7</b>	<b>74.4</b>
China	34.0	33.0
India	12.4	9.2
Thailand	2.2	2.3
Philippines	1.0	1.1
<b>DEVELOPED MARKETS</b>	<b>28.2</b>	<b>—</b>
United States	11.1	—
Hong Kong	4.6	—
France	4.1	—
Singapore	3.6	—
Netherlands	2.9	—
United Kingdom	1.9	—
<b>LATIN AMERICA</b>	<b>16.9</b>	<b>11.8</b>
Brazil	9.6	7.2
Argentina	4.5	—
Peru	1.9	0.4
Mexico	0.9	2.7
<b>EUROPE, MIDDLE EAST AND AFRICA</b>	<b>5.3</b>	<b>13.8</b>
Russia	4.4	3.8
Poland	0.9	1.1
<b>TOTAL</b>	<b>100.0%</b>	<b>100.0%</b>

Source: Artisan Partners/FactSet (MSCI). <sup>1</sup>MSCI Emerging Markets Index. Countries held in the index, but not held in the portfolio, are not listed. Portfolio country classifications are defined by the investment team and may differ substantially from MSCI classifications; Index country classifications reflect MSCI methodology. Upon request, Artisan Partners will provide the portfolio's country breakdown according to MSCI methodology.

## Portfolio Construction

- Top holdings reflect range of outcomes, business model emphasis
- Maximum position size typically 5% at market value, with attention to capital committed<sup>1,2</sup>

Based on a model portfolio. <sup>1</sup>Limitations apply at the time of purchase. <sup>2</sup>As to 75% of its total assets, the portfolio will not invest more than 5% of its total assets in the securities of a single issuer, nor acquire more than 10% of the voting securities of any single issuer.

**Investment Risks:** International investments involve special risks, including currency fluctuation, lower liquidity, different accounting methods and economic and political systems, and higher transaction costs. These risks typically are greater in emerging markets. Such risks include new and rapidly changing political and economic structures, which may cause instability; underdeveloped securities markets; and higher likelihood of high levels of inflation, deflation or currency devaluations. Securities of small- and medium-sized companies tend to have a shorter history of operations, be more volatile and less liquid and may have underperformed securities of large companies during some periods. These risks, among others, are further described in Artisan Partners Form ADV, which is available upon request.

Unless otherwise indicated, the Artisan Strategy characteristics relate to that of an investment composite or a representative account managed within a composite. It is intended to provide a general illustration of the investment strategy and considerations used by Artisan Partners in managing that strategy. Individual accounts may differ, at times significantly, from the reference data shown due to varying account restrictions, fees and expenses, and since-inception time periods, among others. Where applicable, this information is supplemental to, and not to be construed with, a current or prospective client's investment account information.

Securities of the same issuer are aggregated to determine a holding's weight in the portfolio. Securities referenced may not represent all of the securities in the portfolio. If certain information is unavailable for a particular security Artisan Partners may use data from a related security to calculate portfolio characteristics. All information in this report is as of the date shown in the upper right hand corner unless otherwise indicated and is subject to change without notice. Totals may not sum due to rounding.

Net-of-fees composite returns were calculated using the highest model investment advisory fees applicable to portfolios within the composite. Fees may be higher for certain pooled vehicles and the composite may include accounts with performance-based fees. All performance results are net of commissions and transaction costs, and have been presented gross and net of investment advisory fees. Dividend income is recorded net of foreign withholding taxes on ex-dividend date or as soon after the ex-dividend date as the information becomes available to Artisan Partners. Interest income is recorded on the accrual basis. Performance results for the Index include reinvested dividends and are presented net of foreign withholding taxes but, unlike the portfolio's returns, do not reflect the payment of sales commissions or other expenses incurred in the purchase or sale of the securities included in the indices.

MSCI Emerging Markets Index measures the performance of emerging markets. The index(es) are unmanaged; include net reinvested dividends; do not reflect fees or expenses; and are not available for direct investment.

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**Market Cap** is the aggregate value of all of a company's outstanding equity securities.

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