# Resiliency Through the Cycle

Mark Yockey—Portfolio Manager Brett Meyer—Chief Operating Officer Artisan Partners Global Equity Team

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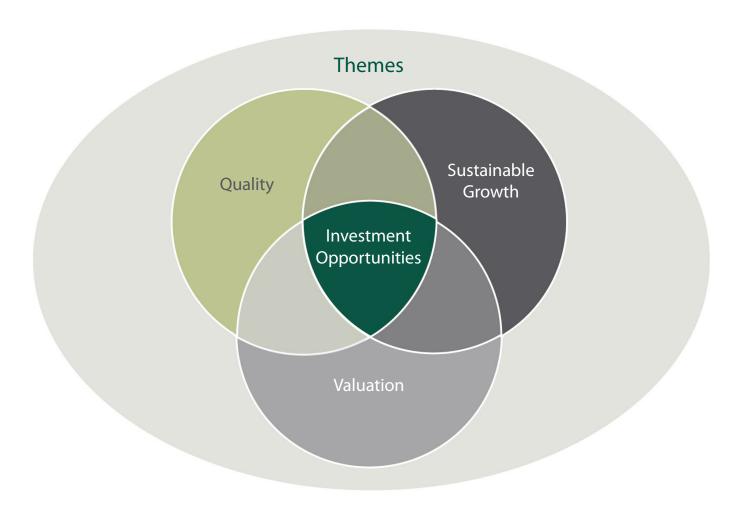
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### INVESTMENT PROCESS

# Quality, Growth and Valuation



### INVESTMENT PROCESS

## Idea Generation

Identify long-term growth themes with the objective of investing in companies having meaningful exposure to these trends



**Qualified Research Candidates** 

**In-Depth Analysis** 

### ENVIRONMENT

# Energy Efficiency and Clean Energy

### **Energy Efficiency**

- Industrial gases—reduced emissions and natural resources consumption
- Smarter, more efficient buildings
- Heating technology

### Clean Energy

- Renewable capacity growth
- China—a leader in renewable power capacity additions
- Clean hydrogen

# Seek industry leaders that are providing the solutions to achieve the global energy transition



Source: climateactiontracker.org, Decarbonising Buildings, Feb 2022

### Selected Holdings

	Strategies			
Company	Non-U.S. Growth	Global Equity		
Linde				
Schlumberger	•			
Shell				

	Strategies			
Company	Non-U.S. Growth	Global Equity		
China Longyuan Power				
NIBE Industrier		•		

Source: Artisan Partmers. As of 30 Sep 2022. Sustainability example is for illustrative purposes only and is subject to change without notice. Portfolio holdings are subject to change without notice. Refer to Notes and Disclosures for additional information.

### FINANCIAL SERVICES

# Rising Rates and Volatility

### **Exchanges**

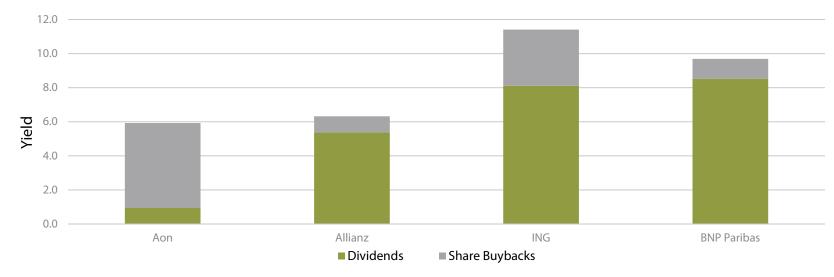
- "Mini-monopolies" approved by regulators
- Network effects
- Increased market volatility

### Banks/Insurance

- Higher net interest margins
- Attractive dividend yields
- Disciplined management, strong free cash flow and strong return-of-capital

# Seek competitively-advantaged beneficiaries of higher volatility and/or interest rates with attractive capital return profiles

### FY21 Return of Capital: Dividends + Share Buybacks<sup>1</sup>



### Selected Holdings

	Strategies			
Company	Non-U.S. Growth	Global Equity		
Deutsche Boerse				
BNP Paribas				
ING				

	Strate	Strategies			
Company	Non-U.S. Growth	Global Equity			
Allianz					
Aon	•				

### DEMOGRAPHICS

# Luxury Goods/Top Brands

### **Personal Luxury**

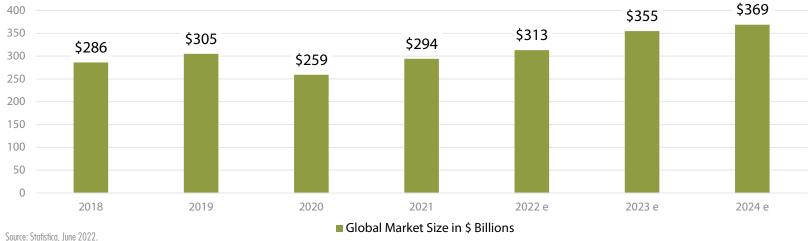
- Heritage, provenance and exclusivity create high barriers to entry
- Millennial and Gen Z consumers driving growth trends
- Affluent less affected by economic downturns than middle class

### **Premium Brands**

- Brand equity and strong positioning provide pricing power
- "Premiumization" trend has led to market share growth for top brands
- Long-term growth opportunities in developing markets

### Seek leading brands that can provide pricing power and secular growth





### Selected Holdings

	Strategies			
Company	Non-U.S. Growth	Global Equity		
Richemont				
LVMH				
Pernod Ricard				

	Strategies			
Company	Non-U.S. Growth	Global Equity		
Diageo				
Porsche				

### DEMOGRAPHICS

### Health Care

### Consumer-Driven Care

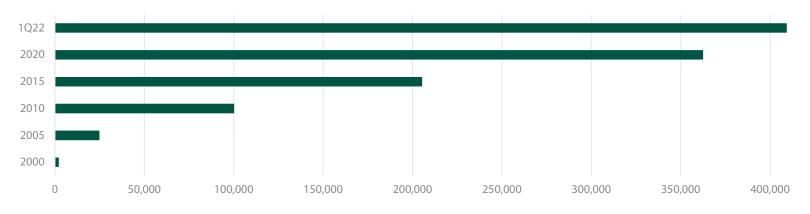
- People living longer lives, requiring more care
- Patients becoming stakeholders in their own care
- Health systems moving toward patientcentric models

# Technology Driving Continued Improvement in R&D

- Increased collaboration, aided by software innovation, bringing together multiple stakeholders to produce more targeted results
- Advanced computing allowing companies to increase the scope and scale of research to reduce time to market
- Technology advancements are helping to increase speed and effectiveness of clinical trials and approvals

# Seek high-conviction holdings with strong balance sheets, novel approaches for treatment and promising pipelines

### Life Sciences Innovation Setting New Records Each Year



Source: Statistica, 2022.

■ Total Number of Registered Clinical Studies Worldwide

### **Selected Holdings**

	Strategies			
Company	Non-U.S. Growth	Global Equity		
Argenx	•	•		
Ascendis Pharma				
Novo Nordisk	•			

	Strategies				
Company	Non-U.S. Growth	Global Equity			
UCB	•	•			
Roche Holdings					
Halozyme Therapeutics					

# Artisan Non-U.S. Growth Strategy

### ARTISAN NON-U.S. GROWTH STRATEGY

# Top 10 Holdings

Company		Initial Purchase	% of total portfolio
Shell PLC	An oil and gas company.	24 Feb 2022	5.2
Deutsche Boerse AG	Largest exchanges operator in Europe.	20 Jan 2016	4.6
Linde PLC	One of the world's largest industrial gas providers, supplying customers across a diverse range of industries.	15 Mar 2007	4.6
BNP Paribas SA	One of the world's largest diversified banks.	19 Jan 2021	4.1
Canadian Pacific Railway	A dominant trans-Canadian railroad.	7 May 2020	4.0
Schlumberger NV	The world's largest oilfield services and equipment company.	7 Jan 2022	4.0
Deutsche Telekom AG	Europe's largest integrated telecom company.	27 Feb 2020	3.8
Argenx SE	A commercial stage biotechnology company.	23 Sep 2020	3.7
Alphabet Inc	Alphabet is the parent company of Google, the world's largest Internet company and the global leader in search advertising.	4 Feb 2019	3.3
Aon PLC	A leading global risk management, insurance and reinsurance brokerage provider.	7 Oct 2015	3.2
Total			40.6%

## Investment Results (USD)



#### **Annual Returns**

(%) 12 Months Ended 30 Sep	2018	2019	2020	2021	2022
Artisan Non-U.S. Growth Composite: Net	4.85	6.55	6.56	15.63	-28.74

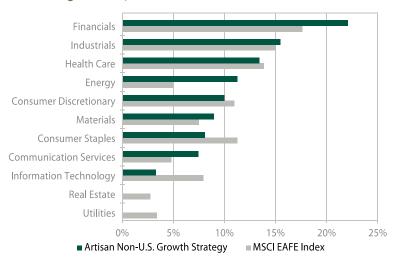
### ARTISAN NON-U.S. GROWTH STRATEGY

# Sector Weights

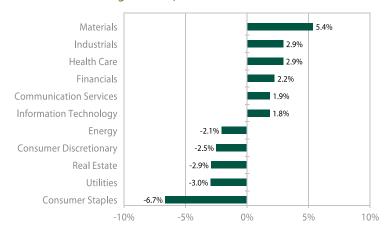
### Sector Weights (30 Sep 2021)



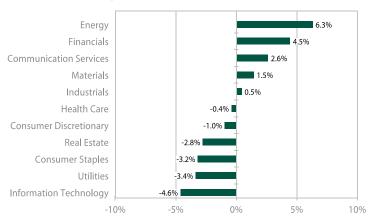
### Sector Weights (30 Sep 2022)



### Relative Sector Weights (30 Sep 2021)



### Relative Sector Weights (30 Sep 2022)



Source: GICS/MSCI. Percentages shown are of the representative portfolio securities compared to the MSCI EAFE Index. Based on a representative portfolio. Cash represented 3.8% of the total representative portfolio at 30 Sep 2021 and 4.2% at 30 Sep 2022.

### ARTISAN NON-U.S. GROWTH STRATEGY

# Portfolio Holdings (% of total portfolio)

#### **Communication Services**

- 3.8 Deutsche Telekom AG
- 3.3 Alphabet Inc

### **Consumer Discretionary**

- 2.9 Amazon.com Inc
- 2.1 Cie Financiere Richemont SA
- 2.0 Volkswagen AG
- 1.5 LVMH Moet Hennessy Louis Vuitton SE
- 0.9 Dr Ing hc F Porsche AG
- 0.2 Porsche Automobil Holding SE

### **Consumer Staples**

- 2.1 Nestle SA
- 1.7 Diageo PLC
- 1.1 Unilever PLC
- 1.1 Tesco PLC
- 1.0 Barry Callebaut AG
- 0.6 Pernod Ricard SA

#### Energy

- 5.2 Shell PLC
- 4.0 Schlumberger NV
- 1.6 Reliance Industries Ltd

#### **Financials**

- 4.6 Deutsche Boerse AG
- 4.1 BNP Paribas SA
- 3.2 Aon PLC
- 3.0 Barclays PLC
- 2.5 ING Groep NV
- 1.4 Intesa Sanpaolo SpA
- 1.0 UBS Group AG
- 0.9 Allianz SE
- 0.6 DBS Group Holdings Ltd
- 0.0 Sberbank of Russia PJSC

#### Health Care

- 3.7 Argenx SE
- 1.8 UCB SA
- 1.7 Ascendis Pharma A/S
- 1.7 Alcon Inc
- 1.5 Roche Holding AG
- 1.3 Novo Nordisk A/S
- 0.6 Medacta Group SA
- 0.5 ICON PLC

#### Industrials

- 4.0 Canadian Pacific Railway Ltd
- 2.1 Ryanair Holdings PLC
- 2.0 Canadian National Railway Co
- 1.6 Deutsche Post AG
- 1.1 Ferrovial SA
- 0.9 Airbus SE
- 0.8 Brenntag SE
- 0.6 Safran SA
- 0.6 Toyota Industries Corp
- 0.5 BAE Systems PLC
- 0.5 International Consolidated Airlines Group SA

### Information Technology

- 2.6 Capgemini SE
- 0.5 Kinaxis Inc

#### Materials

- 4.6 Linde PLC
- 3.2 Air Liquide SA
- 0.8 Koninklijke DSM NV
- 0.0 MMC Norilsk Nickel PJSC

# Artisan Global Equity Strategy

### ARTISAN GLOBAL EQUITY STRATEGY

# Top 10 Holdings

Company		% of total portfolio
Halozyme Therapeutics Inc	A biopharmaceutical company focused on the diabetes, cancer, dermatology and drug delivery markets.	4.5
Shell PLC	An oil and gas company.	4.4
Schlumberger NV	The world's largest oilfield services and equipment company.	4.4
Alphabet Inc	Alphabet is the parent company of Google, the world's largest Internet company and the global leader in search advertising.	3.8
Argenx SE	A commercial stage biotechnology company.	3.5
Amazon.com Inc	One of the world's largest online retailers and a leading provider of enterprise cloud services.	3.4
T-Mobile US Inc	A wireless network operator.	3.3
Canadian Pacific Railway Ltd	A dominant trans-Canadian railroad.	3.2
EQT Corp	The largest natural gas producer in the US.	2.7
Darling Ingredients Inc	A company that collects and recycles animal processing by-products and used restaurant cooking oil.	2.3
Total		35.4%

## Investment Results (USD)



#### **Annual Returns**

(%) 12 Months Ended 30 Sep	2018	2019	2020	2021	2022
Artisan Global Equity Composite: Net	17.20	7.05	21.70	20.42	-31.31

### ARTISAN GLOBAL EQUITY STRATEGY

# Sector Weights

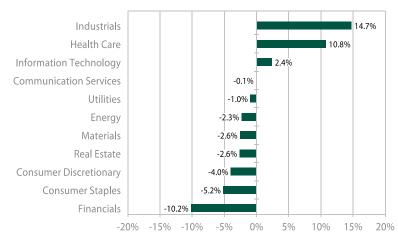
### Sector Weights (30 Sep 2021)



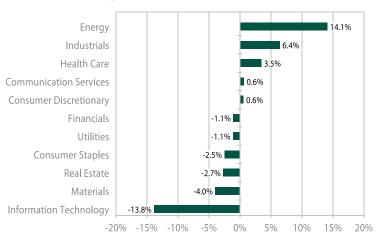
### Sector Weights (30 Sep 2022)



### Relative Sector Weights (30 Sep 2021)



### Relative Sector Weights (30 Sep 2022)



Source: GICS/MSCI. Percentages shown are of the representative portfolio securities compared to the MSCI All Country World Index. Based on a representative portfolio. Cash represented 3.5% of the total representative portfolio at 30 Sep 2021 and 5.4% at 30 Sep 2022.

### ARTISAN GLOBAL EQUITY STRATEGY

# Portfolio Holdings (% of total portfolio)

#### **Communication Services**

- 3.8 Alphabet Inc
- 3.3 T-Mobile US Inc.
- 0.5 Viaplay Group AB

#### Consumer Discretionary

- 3.4 Amazon.com Inc.
- 1.8 The TJX Cos Inc.
- 1.8 Booking Holdings Inc
- 1.4 LVMH Moet Hennessy Louis Vuitton SE
- 1.1 China Tourism Group Duty Free Corp Ltd
- 1.0 Cie Financiere Richemont SA
- 0.9 Dr Ing hc F Porsche AG

### **Consumer Staples**

- 2.3 Darling Ingredients Inc
- 1.1 Unilever PLC
- 0.8 Barry Callebaut AG
- 0.7 Pernod Ricard SA

- **Energy** 4.4 Shell PLC
- 4.4 Schlumberger NV
- 2.7 EQT Corp
- 2.2 NOV Inc
- 1.5 Chesapeake Energy Corp
- 1.3 Devon Energy Corp
- 1.2 Reliance Industries Ltd
- 0.7 Neste Ovi

#### Financials

- 2.3 Intercontinental Exchange Inc
- 2.3 BFF Bank SpA
- 2.0 ING Groep NV
- 1.8 BNP Paribas SA
- 1.5 Aon PLC
- 1.2 Barclays PLC
- 1.2 UBS Group AG
- 0.6 DBS Group Holdings Ltd
- 0.0 Sberbank of Russia PJSC

#### Health Care

- 4.5 Halozyme Therapeutics Inc
- 3.5 Argenx SE
- 1.6 Stryker Corp
- 1.4 Ascendis Pharma A/S
- 1.4 Novo Nordisk A/S
- 1.2 Natera Inc
- 1.1 UCB SA
- 0.8 Charles River Laboratories International Inc

#### Industrials

- 3.2 Canadian Pacific Railway Ltd
- 1.8 Nibe Industrier AB
- 1.5 Ferrovial SA
- 1.4 Norfolk Southern Corp
- 1.4 Canadian National Railway Co
- 1.3 ROCKWOOL A/S
- 1.3 Trane Technologies PLC
- 1.2 Deutsche Post AG
- 0.7 Toyota Industries Corp
- 0.5 BAE Systems PLC
- 0.4 Brenntag SE
- 0.3 KION Group AG

#### Information Technology

- 2.0 Azbil Corp
- 1.2 Microsoft Corp
- 1.2 Majorel Group Luxembourg SA
- 0.7 Visa Inc
- 0.6 Volue ASA
- 0.5 The Descartes Systems Group Inc
- 0.2 Capgemini SE

#### Materials

- 0.7 Linde PLC
- 0.0 MMC Norilsk Nickel PJSC

#### Utilities

- 1.1 China Longyuan Power Group Corp Ltd
- 0.8 CGN Power Colltd

# Questions?

### Notes and Disclosures

Investment Risks: Current and future portfolio holdings are subject to risk. International investments involve special risks, including currency fluctuation, lower liquidity, different accounting methods and economic and political systems, and higher transaction costs. These risks typically are greater in emerging markets. Securities of small- and medium-sized companies tend to have a shorter history of operations, be more volatile and less liquid and may have underperformed securities of large companies during some periods. Growth securities may underperform other asset types during a given period. Investments will rise and fall with market fluctuations and investor capital is at risk. Investors investing in strategies denominated in non-local currency should be aware of the risk of currency exchange fluctuations that may cause a loss of principal. These risks, among others, are further described in Artisan Partners' Form ADV, which is available upon request.

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