

Q4 2023

# Artisan Developing World Strategy

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## Artisan Partners Developing World Team

# Portfolio Positioning

- Value Capture
- Flexion

### Artisan Developing World Strategy

# Preserve: Value Capture

## Harvest value creation to achieve a level of permanence

	Total Returns	
Selected Contributors (%)	1 Jan 2022—31 Dec 2022	Since Inception—31 Dec 2023
MercadoLibre Inc	-37.24	17.00 (15.97)
NVIDIA Corp	-50.27	16.67 (15.86)
Sea Ltd	-76.74	6.38 (5.54)



**Business Value Creation** 



Source: Artisan Partners/FactSet. As of 31 Dec 2023. Past performance does not guarantee and is not a reliable indicator of future results. Securities of the same issuer are aggregated to determine the weight in the portfolio. This is not a complete listing of portfolio activity. Upon request, Artisan will provide: (i) the calculation methodology and/or (ii) a list showing the contribution of each holding to overall performance during the measurement period. Strategy inception: 29 Jun 2015.

# Preserve: Create Value Pathways

Establish pathways, a forward-looking construct for managing risk



Reinvestment in potential value creation



Correlations

Reinvestment in unique correlations



Retention of core position to grow pool of capital



### **Enhance: Process Evolution**

### Reinforce process alignment in moments of chaos





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### Artisan Developing World Strategy

## Selected Holdings — Q4 2023

relaunch of TikTok Shop in Indonesia.

environment.

partnership.

#### **Top Contributors**

Sea

Sartorius Stedim

Veeva Systems

Adyen	Adyen rebounded after announcing business reacceleration, reduced headcount expansion plans, and clarity on its long-term financial model.
CrowdStrike	CrowdStrike gained amid resilient cybersecurity spend, continued revenue growth against well-managed expenses, and traction in endpoint adjacencies.
Snap	Snap benefited from signs of improved industry demand, improved customer adoption of Snap's direct response technology platform, and a new partnership with Amazon.
MercadoLibre	MercadoLibre benefited from share gains in e-commerce, resilient performance in fintech including increased credit card disbursements, and a positive presidential election outcome in Argentina.
Netflix	Netflix rose due to strong subscriber growth from its password-sharing crackdown, optimism about its advertising initiative, and an improving competitive landscape as reflected in favorable margin guidance.
Bottom Contributors	
Meituan	Meituan declined due to competitive concerns in local services, and weak volumes and unit economics in food delivery.
Wuxi Biologics	Wuxi Biologics reduced guidance significantly reflecting industry weakness, delays in commercial-stage projects, and weak project starts.
Soa	Sea was negatively impacted by rising investment spend, and TikTok's announcement of a partnership with Tokopedia which resulted in the

Source: Artisan Partners/FactSet. As of 31 Dec 2023. **Past performance does not guarantee and is not a reliable indicator of future results**. Securities listed are among the top/bottom contributors to performance during the period. This is not a complete listing of portfolio activity. Upon request, Artisan will provide: (i) the calculation methodology and/or (ii) a list showing the contribution of each holding to overall performance during the measurement period. Securities of the same issuer are aggregated to determine the weight in the portfolio. The holdings mentioned above comprised the following percentages of a representative account in the Composite's total net assets as of 31 Dec 2023: Adyen NV 4.2%, CrowdStrike Holdings Inc. 3.6%, Snap Inc 2.3%, MercadoLibre Inc 5.6%, Netflix Inc 3.0%, Meituan 3.2%. Wuxi Biologics Inc 1.5%. Sea Ltd 4.8%. Sartorius Stedim Biotech SA 0.0%. Veeva Systems Inc 3.2%.

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Sartorius fell due to ongoing bioprocessing inventory destocking, which has heightened revenue variability and reflects a weak biotech funding

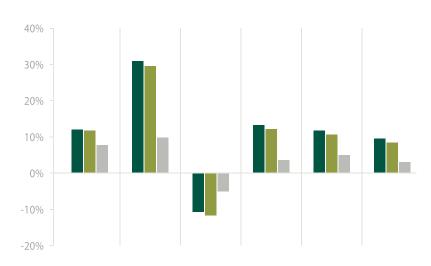
Veeva declined after management modestly reduced guidance, while investors remain concerned about the dissolution of the Salesforce

## Artisan Partners Developing World Team

# Market Outlook

- EM policy outlook
- China and India

# Investment Results—Average Annual Total Returns (USD)



Cumulative

### Average Annual Total Returns

(%) as of 31 Dec 2023	QTD	1 Yr	3 Yr	5 Yr	7 Yr	Inception	Returns Inception
<ul> <li>Artisan Developing World Composite: Gross</li> </ul>	12.10	30.96	-10.76	13.32	11.82	9.60	118.24
Artisan Developing World Composite: Net	11.82	29.62	-11.71	12.15	10.66	8.47	99.70
<ul><li>MSCI Emerging Markets Index</li></ul>	7.86	9.83	<b>-</b> 5.08	3.68	4.98	3.05	29.14

### **Annual Returns**

(%) Trailing 12 Months Ended 31 Dec	2019	2020	2021	2022	2023
Artisan Developing World Composite: Net	41.94	81.64	-9.68	-41.21	29.62

Source: Artisan Partners/MSCI. Past performance does not guarantee and is not a reliable indicator of future results. Gross- and net-of-fees performance shown for the Composite. Current performance may be lower or higher than that shown. Returns for periods less than one year are not annualized. Composite inception: 1 Jul 2015.

Q&A

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