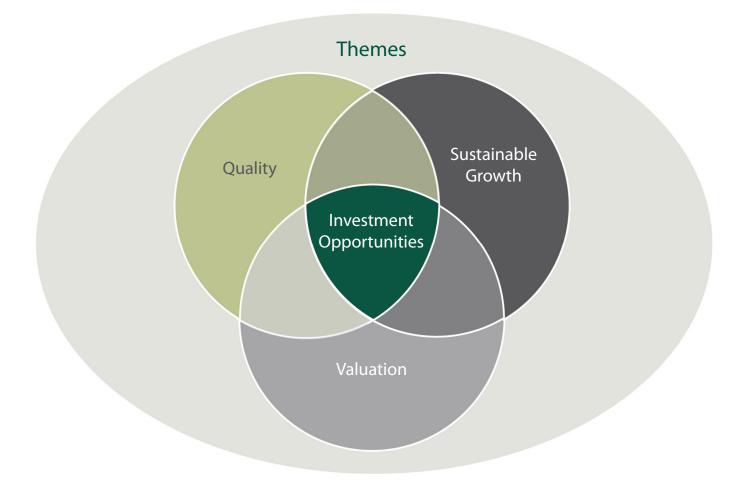
# Resilient Growth: A Differentiated Approach to Investing Globally

Mark Yockey, Portfolio Manager | Global Equity Team



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## Quality, Growth and Valuation



## Idea Generation

Identify long-term growth themes with the objective of investing in companies having meaningful exposure to these trends

	Themes	
Demographics <ul> <li>Health Care</li> <li>Emerging Markets Consumer</li> </ul> Financial Services	Technology <ul> <li>E-commerce</li> <li>Secure Payments</li> </ul> Outsourcing	Environment <ul> <li>Energy Efficiency</li> <li>Electric Vehicles</li> </ul> Infrastructure
<ul><li>Exchanges</li><li>Insurance Brokerage</li></ul>	<ul><li>IT Services</li><li>Logistics</li></ul>	<ul><li>Transportation</li><li>Real Estate</li></ul>
Other Sources of Ideas	<ul> <li>Quantitative Screens</li> <li>Company Meetings</li> <li>Conferences</li> <li>Trade Press / Periodicals</li> </ul>	<ul> <li>Private Equity / Venture Capital Trends</li> <li>Sell-Sides Conversations</li> <li>Competitors / Suppliers / Distributors</li> </ul>
Qualified Research Candidates		
In-Depth Analysis		

### Demographics Luxury Goods

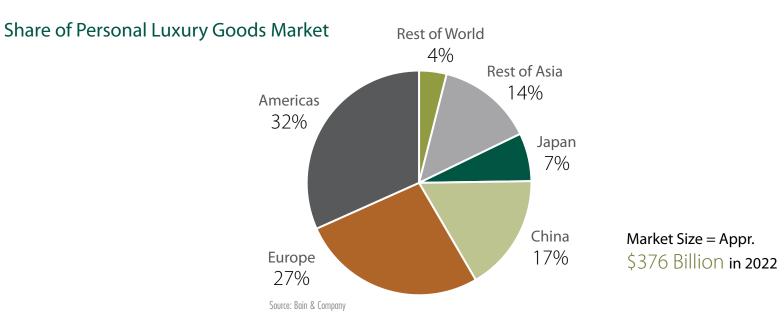
#### Personal Luxury

- Heritage, provenance and exclusivity create high barriers to entry
- Millennial and Gen Z consumers driving growth trends
- Affluent less affected by economic downturns than middle class

#### **Premium Brands**

- Brand equity and strong positioning provide pricing power
- "Premiumization" trend has led to market share growth for top brands
- Long-term growth opportunities in developing markets

#### Pursue leading brands that can provide pricing power and secular growth



#### Selected Holdings

Company	Non-U.S. Growth Strategy	Global Equity Strategy
Richemont		-
LVMH		
Porsche		

Company	Non-U.S. Growth Strategy	Global Equity Strategy
Wuliangye Yibin		
Pernod Ricard		
Diageo		

Selected holdings based on a representative portfolio in Artisan Non-U.S. Growth Strategy and Artisan Global Equity Strategy. See Portfolio Holdings for security weightings.

## Health Care

#### **Consumer-Driven Care**

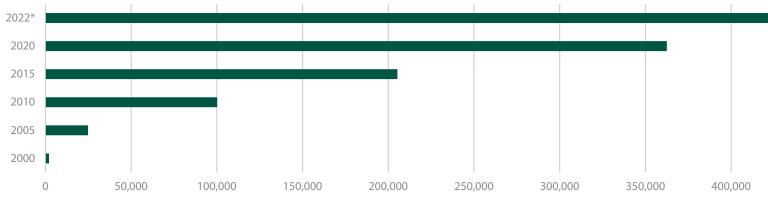
- People living longer lives, requiring more care
- Patients becoming stakeholders in their own care
- Health systems moving toward patient-centric models

#### Tech Driving Continued Improvement in R&D

- Increased collaboration bringing together multiple stakeholders to produce more targeted results
- Advanced computing allowing companies to increase the scope and scale of research to reduce time to market
- Technology advancements helping to increase speed and effectiveness of clinical trials and approvals

Seek high-conviction holdings with strong balance sheets, novel approaches for treatment and promising pipelines

#### Life Sciences Innovation Setting New Records Each Year



#### Total Number of Registered Clinical Studies Worldwide

Source: Statista, 2022. \*Through 11/24/22.

#### Selected Holdings

Company	Non-U.S. Growth Strategy	Global Equity Strategy
Argenx		
Ascendis Pharma		
Novo Nordisk		

Company	Non-U.S. Growth Strategy	Global Equity Strategy
UCB		
AstraZeneca		
Daiichi Sankyo		

Selected holdings based on a representative portfolio in Artisan Non-U.S. Growth Strategy and Artisan Global Equity Strategy. See Portfolio Holdings for security weightings.

ARTISAN PARTNERS

#### ENVIROMENT

## Energy Efficiency and Clean Energy

#### **Energy Efficiency**

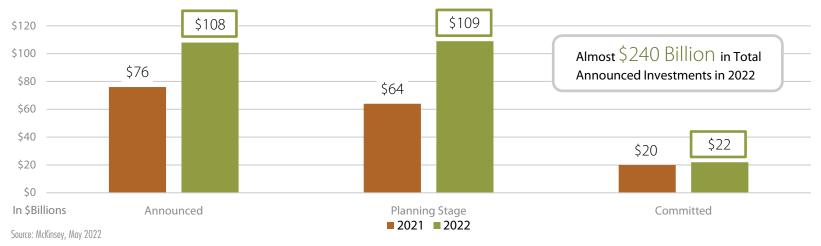
- Industrial gases—reduced emissions and natural resources consumption
- Smarter, more efficient building materials
- Efficient climate control technologies

#### **Clean Energy**

- Renewable capacity growth
- Clean hydrogen
- Carbon capture and sequestration

### Look for industry leaders that are providing the solutions to achieve the global energy transition

#### Total Announced Direct Hydrogen Investments by Maturity



#### Selected Holdings

Company	Non-U.S. Growth Strategy	Global Equity Strategy
Linde		
Air Liquide		
Safran		

Company	Non-U.S. Growth Strategy	Global Equity Strategy
Rockwool		
NIBE Industrier		
Trane Technologies		

Selected holdings based on a representative portfolio in Artisan Non-U.S. Growth Strategy and Artisan Global Equity Strategy. See Portfolio Holdings for security weightings.

## Volatility and Inflation

#### Exchanges

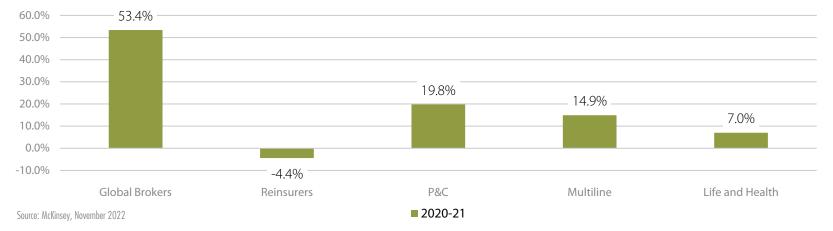
- Increased volatility drives trade volume and revenues higher
- "Mini-monopolies" approved by regulators
- Network effects

#### Insurance & Insurance Brokerage

- Hard market + inflation = pricing power
- High renewal rates, high recurring cash flows
- Attractive dividend yields

Research competitively-advantaged beneficiaries of higher volatility and/or inflation with attractive capital return profiles

#### Insurance Industry Total Shareholder Returns



#### Selected Holdings

Company	Non-U.S. Growth Strategy	Global Equity Strategy
Aon		
UBS		
AIA		
Allianz		
Deutsche Boerse		

Company	Non-U.S. Growth Strategy	Global Equity Strategy
Chubb		
ICE		
Gallagher		
BFF Bank		
CME Group		

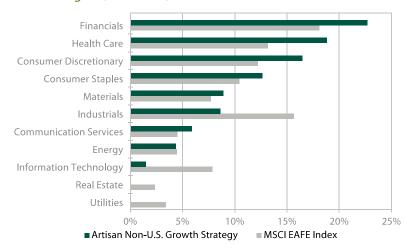
Selected holdings based on a representative portfolio in Artisan Non-U.S. Growth Strategy and Artisan Global Equity Strategy. See Portfolio Holdings for security weightings. <sup>1</sup>Source: FactSet.

#### ARTISAN NON-U.S. GROWTH STRATEGY

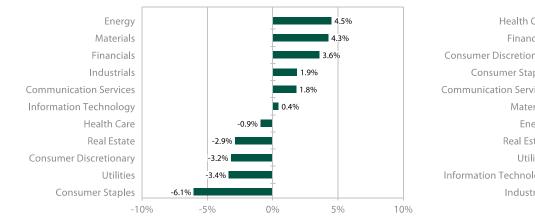
## Sector Weights



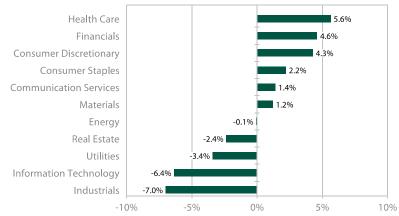
#### Sector Weights (31 Mar 2023)



#### Relative Sector Weights (31 Mar 2022)



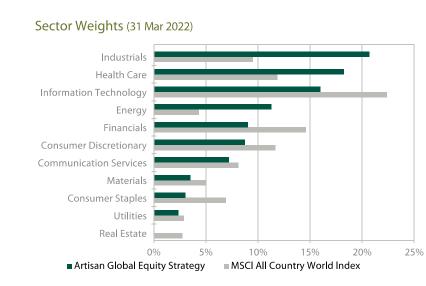
#### Relative Sector Weights (31 Mar 2023)



Source: GICS/MSCI. Percentages shown are of the representative portfolio securities compared to the MSCI EAFE Index. Based on a representative portfolio. Cash represented 2.0% of the total representative portfolio at 31 Mar 2022 and 4.2% at 31 Mar 2023.

#### ARTISAN GLOBAL EQUITY STRATEGY

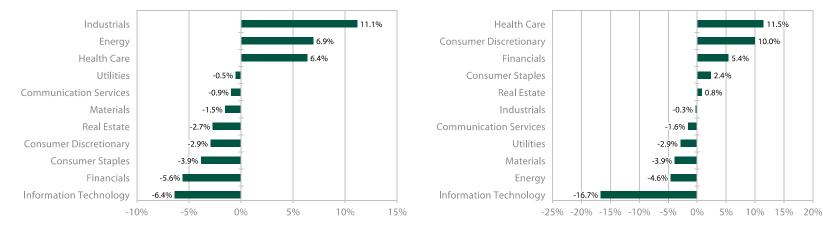
## Sector Weights



#### Sector Weights (31 Mar 2023)



#### Relative Sector Weights (31 Mar 2022)



#### Relative Sector Weights (31 Mar 2023)

Source: GICS/MSCI. Percentages shown are of the representative portfolio securities compared to the MSCI All Country World Index. Based on a representative portfolio. Cash represented 0.9% of the total representative portfolio at 31 Mar 2022 and 1.5% at 31 Mar 2023.

11.5%

10.0%

5.4%

2.4%

0.8%

-0.3%

-1.6%

-2.9%

-3.9%

### ARTISAN NON-U.S. GROWTH STRATEGY

## Portfolio Holdings (% of total portfolio)

#### **Communication Services**

- 4.5 Deutsche Telekom AG
- 1.2 Tencent Holdings Ltd

#### **Consumer Discretionary**

- 3.9 Alibaba Group Holding Ltd
- 2.5 Amazon.com Inc
- 2.3 LVMH Moet Hennessy Louis Vuitton SE
- 2.2 Cie Financiere Richemont SA
- 1.3 ANTA Sports Products Ltd
- 1.3 China Tourism Group Duty Free Corp Ltd
- 1.2 Dr Ing hc F Porsche AG
- 0.6 Galaxy Entertainment Group Ltd
- 0.6 Sands China Ltd

#### **Consumer Staples**

- 4.1 Nestle SA
- 2.1 Diageo PLC
- 1.8 Carlsberg AS
- 1.6 Wuliangye Yibin Co Ltd
- 1.2 Unilever PLC
- 0.8 Pernod Ricard SA
- 0.4 Barry Callebaut AG

#### Energy

- 2.6 Schlumberger NV
- 1.6 Shell PLC

#### Financials

- 4.4 Deutsche Boerse AG
- 3.1 UBS Group AG
- 3.0 Aon PLC
- 2.4 Allianz SE
- 1.8 BNP Paribas SA
- 1.2 United Overseas Bank Ltd
- 1.1 DBS Group Holdings Ltd
- 1.1 Barclays PLC
- 1.1 AIA Group Ltd
- 1.1 ING Groep NV
- 0.7 Intesa Sanpaolo SpA
- 0.6 Adyen NV
- 0.3 Danske Bank A/S
- 0.0 Sberbank of Russia PJSC

#### Health Care

- 3.7 Daiichi Sankyo Co Ltd
- 3.0 Novo Nordisk A/S
- 2.4 Argenx SE
- 2.2 AstraZeneca PLC
- 1.9 UCB SA
- 1.8 Alcon Inc
- 1.4 Ascendis Pharma A/S
- 1.0 ICON PLC
- 0.6 Medacta Group SA

#### Industrials

- 2.4 Ryanair Holdings PLC
- 1.5 Airbus SE
- 1.5 Canadian Pacific Railway Ltd
- 1.2 BAE Systems PLC
- 1.2 Ferrovial SA
- 0.6 Safran SA

#### Information Technology

0.9 Taiwan Semiconductor Manufacturing Co Ltd0.5 Kinaxis Inc

#### Materials

- 4.8 Linde PLC
- 3.8 Air Liquide SA
- 0.0 MMC Norilsk Nickel PJSC

#### ARTISAN GLOBAL EQUITY STRATEGY

## Portfolio Holdings (% of total portfolio)

#### **Communication Services**

- 3.2 T-Mobile US Inc
- 1.6 Deutsche Telekom AG
- 0.9 Tencent Holdings Ltd

#### **Consumer Discretionary**

- 3.6 Alibaba Group Holding Ltd
- 3.5 Amazon.com Inc
- 2.2 LVMH Moet Hennessy Louis Vuitton SE
- 1.8 The TJX Cos Inc
- 1.8 China Tourism Group Duty Free Corp Ltd
- 1.4 Luckin Coffee Inc
- 1.3 ANTA Sports Products Ltd
- 1.2 Americana Restaurants International PLC
- 1.1 China Meidong Auto Holdings Ltd
- 0.7 Cie Financiere Richemont SA
- 0.6 Galaxy Entertainment Group Ltd
- 0.6 Dr Ing hc F Porsche AG
- 0.6 Sands China Ltd
- 0.2 Mitra Adiperkasa Tbk PT

#### Consumer Staples

- 2.9 Nestle SA
- 1.7 Darling Ingredients Inc
- 1.6 Carlsberg AS
- 1.6 Wuliangye Yibin Co Ltd
- 1.2 Unilever PLC
- 0.9 Pernod Ricard SA

#### Energy

- 0.3 Schlumberger NV
- 1.1 AIA Group Ltd 1.0 Chubb Ltd

  - 0.7 Visa Inc

**Financials** 

1.5 Aon PLC

4.0 UBS Group AG

3.2 BFF Bank SpA

1.4 CME Group Inc

1.3 Lufax Holding Ltd

2.1 Intercontinental Exchange Inc

Arthur J Gallagher & Co

United Overseas Bank Ltd

DBS Group Holdings Ltd

- 0.5 Adyen NV
- 0.4 ING Groep NV
- 0.0 Sberbank of Russia PJSC

#### Health Care

- 3.8 Daiichi Sankyo Co Ltd
- 3.4 Halozyme Therapeutics Inc
- 3.0 Novo Nordisk A/S
- 2.3 AstraZeneca PLC
- 2.2 Natera Inc
- 2.2 Argenx SE
- 1.9 The Cigna Group
- 1.8 Stryker Corp
- 1.1 UCB SA
- 0.9 Ascendis Pharma A/S
- 0.8 Prometheus Biosciences Inc

#### Industrials

- 2.5 Carrier Global Corp
- 2.0 ROCKWOOL A/S
- 1.6 Nibe Industrier AB
- 1.2 BAE Systems PLC
- 1.0 Trane Technologies PLC
- 0.9 Canadian Pacific Railway Ltd
- 0.7 Ferguson PLC

#### Information Technology

- 1.9 Intuit Inc
- 0.9 Taiwan Semiconductor Manufacturing Co Ltd
- 0.5 The Descartes Systems
  - Group Inc
- 0.3 Volue ASA

#### Materials

- 1.0 Linde PLC
- 0.0 MMC Norilsk Nickel PJSC

#### **Real Estate**

3.2 KE Holdings Inc

## Questions?

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